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MHPLIC 9NOV'154H10:53

November 4, 2015

## Via Electronic Mail and US Mail

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301-2429

> Re: DE 14-216; Liberty Utilities (Granite State Electric) Corp. d/b/a Liberty Utilities, 2015-2016 CORE NH Electric and Gas Energy Efficiency Programs

Dear Ms. Howland:

On behalf of Granite State Electric d/b/a Liberty Utilities ("the Company"), I am writing to request Commission approval, as detailed in Section IV.C of the 2015-2016 New Hampshire Statewide CORE Energy Efficiency Plan approved by the Commission in its Order No. 25,747 dated December 31, 2014 in Docket DE 14-216, of the Company's request to transfer funds within the Commercial & Industrial sector of its CORE Electric energy efficiency programs in order to meet year-end demand for its Small Business Energy Solutions program.

Table 1 below reflects the approved budgets for the 2015 CORE New Hampshire Energy Efficiency programs and the requested transfer. As noted in the table, the Company is requesting to transfer \$200,000 from the Large Business Energy Solutions program and into the Small Business Energy Solutions program. The transfer from the Large Business Energy Solutions program represents a 20.3% decrease of its respective budget. The budget transfer into the Small Business Energy Solutions program budget represents a 37.1% increase.

Table 1. Budget Transfer – Large Business Energy Solutions to Small Business Energy Solutions				
Program	Original Budget	20% Cap	Amount Transfer (From) / To	% Transferred
Large Business Energy Solutions	\$986,517	\$197,303	(\$200,000)	-20.3%
Small Business Energy Solutions	\$539,501	\$107,900	\$200,000	+37.1%

The Company has experienced strong demand for LED lighting projects in its Small Business Energy Solutions Program during the year. Prices of LEDs are decreasing and contractors have been very successful at selling cost effective projects. In addition, the Company is experiencing delayed projects



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within its Large Business Energy Solutions program. Specifically, a few very large projects have been deferred into 2016 because of delays in product manufacturing and installation. We therefore request approval to leverage these planned, but now unspent, funds to provide incentives for additional Small Business Energy Solutions participants in 2015. The approval of this transfer request will allow some of our Small Business customers to make energy efficiency investments in 2015 rather than delay or change those investments in 2016.

Thank you for your assistance with this matter. Please do not hesitate to call if you have any questions.

Sincerely, Stephen R. Hall

Stephen R. Hall

cc: Service List

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